

Ocean Rate Bulletin



Wine:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2004.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2004. Source: PIERS, April 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: April 2004

Month\Year: 206.0 \ 679.0

Month\Year: 206.0 \ 6/79.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	34%	36%	24										
Hapag-Lloyd	20%	22%	23										
Evergreen	17%	8%	16	\$3,200 ²¹									\$3,200
Star Shipping	15%	14%	29	\$1,700 ²¹									\$1,700
Mexican Line	12%	13%	12										
NYK Line	1%	3%	10	\$8,175	\$474	\$40	7%	\$500	\$1900	\$450			\$12,111
OOCL	0%	5%	20										
Average Container Rate													\$2,800

²¹ Rate is for a dry shipment, not a refrigerated shipment.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Wine

Monthly Market Share For: April 2004

Month\Year: 4.0 \ 13.1

Month\Year: 4.0 \ 15.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	100%	70%											
P&O Nedlloyd	0%	15%	23	\$2,300 ²²	\$230	\$40							\$2,570
MOL	0%	8%	20	\$3,550 ²³	\$184	\$40							\$3,774
Madrigal	0%	8%	27	\$3,200	\$45								\$3,245

Average Container Rate

²² Rate is for refrigerated shipment, not dry shipment.

²³ Rate is based on a 20 foot container, not a 40 foot container.

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L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: April 2004

Month\Year: 24.6 \ 94.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	77%	80%	12	\$198 ¹⁶	\$12 ¹⁶	\$40		\$26 ¹⁶				15 KT	\$3,580
Hanjin	10%	2%	12										
Maersk-SeaLand	8%	7%	16	\$725	\$230	\$40							\$995
MOL	4%	6%	14	\$950	\$230	\$40							\$1,220
Hyundai	1%	4%	12										
Average Container Rate													\$3,238

¹⁶ Rate is calculated per KT not by container.

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L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: April 2004

Month\Year: 84.7 \ 542.4

Month\Year: 84.7 \ 542.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	53%	71%											
Yang Ming	45%	28%											
Meditteranean	1%	0%	12	\$528 ¹⁶	\$474 ¹	\$40	5%	\$500				15 KT	\$9,330
K Line	1%	0%											
Average Container Rate													\$9,330

¹ Rate is per container

¹⁶ Rate is calculated per KT not by container.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: April 2004

Month\Year: 14.9 \ 64.0

Month\Year: 14.9 \ 64.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	34%	38%	14	\$1,247 ²³	\$192	\$40							\$1,479
P&O Nedlloyd	27%	11%	13	\$1,800	\$230	\$40							\$2,070
Yang Ming	20%	14%	14										
MOL	19%	15%	15	\$735	\$230	\$40							\$1,005
OOCL	0%	5%	13	\$1,285 ²³	\$184	\$40							\$1,509
Hapag-Lloyd	0%	14%	13										
China National	0%	3%											
Average Container Rate													\$1,567

²³ Rate is based on a 20 foot container, not a 40 foot container.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: April 2004

Month\Year: 24.0 \ 85.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	50%	67%	13	\$1,750 ²¹	\$140	\$40							\$1,930
Yang Ming	16%	7%	13										
NYK Line	13%	8%	13										
P&O Nedlloyd	13%	4%	12	\$1,800	\$230	\$40							\$2,070
Hapag-Lloyd	4%	1%	12										
OOCL	4%	1%	13	\$1,285 ²³	\$184	\$40							\$1,509
COSCO	1%	3%	13	\$2,500	\$230								\$2,730
Hanjin	0%	0%	13										
Maersk-SeaLand	0%	7%	16	\$650	\$230	\$40							\$920
APL	0%	4%	12	\$2,195	\$230	\$40	5%						\$2,575
Average Container Rate													\$1,940

21 Rate is for a dry shipment, not a refrigerated shipment.

23 Rate is based on a 20 foot container, not a 40 foot container.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Wine

Monthly Market Share For: April 2004

Month\Year: 8.0 \ 32.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	100%	90%											
MOL	0%	6%	22	\$1,100	\$230	\$40							\$1,370
Maersk-SeaLand	0%	3%	16	\$750	\$230	\$40				\$200			\$1,220

Average Container Rate

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L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: April 2004

Month\Year: 422.1 \ 1,329.1

Month\Year: 422.1 \ 1,329.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hapag-Lloyd	38%	18%	28										
Hanjin	20%	18%											
Evergreen	18%	7%	16	\$3,200									\$3,200
P&O Nedlloyd	12%	39%	19										
Star Shipping	6%	5%	30	\$1,700 ²¹									\$1,700
Maersk-SeaLand	2%	9%	22	\$8,175	\$474	\$40	5%	\$500					\$9,598
Mexican Line	2%	2%	13										
OOCL	1%	1%	24										
NYK Line	1%	1%	28	\$8,175	\$474	\$40	7%	\$500		\$450			\$10,211
Average Container Rate													\$3,489

21 Rate is for a dry shipment, not a refrigerated shipment.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: April 2004

Month\Year: 11.6 \ 50.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hapag-Lloyd	47%	28%	17										
P&O Nedlloyd	17%	30%	16	\$2,095	\$230	\$40	8%						\$2,533
OOCL	17%	26%	17										
K Line	9%	6%	18										
MOL	9%	2%	23	\$883	\$230	\$40							\$1,153
Hyundai	2%	0%											
Evergreen	0%	4%	18	\$840 ²³	\$184 ²³								\$1,024
APL	0%	4%	21	\$2,505	\$230	\$40	10%						\$3,026
Average Container Rate													\$2,073

23 Rate is based on a 20 foot container, not a 40 foot container.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Sydney, Australia

Wine

Monthly Market Share For: April 2004

Month\Year: 4.0 \ 14.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Australia New Zealand	100%	86%	22										
CMA-CGM	0%	7%											
OOCL	0%	7%		\$2,300	\$76		6%						\$2,514

Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Wine

Monthly Market Share For: April 2004

Month\Year: 175.5 \ 815.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	27%	17%	10	\$4,263	\$252	\$40	47%						\$6,559
OOCL	17%	37%	24	\$1,035 ²³	\$184	\$40							\$1,259
Hanjin	13%	13%											
Hyundai	13%	6%	11										
NYK Line	11%	8%	10	\$1,250 ²¹	\$230								\$1,480
Evergreen	7%	11%	13	\$950 ²¹	\$230	\$40							\$1,220
P&O Nedlloyd	5%	3%	10	\$1,050 ²¹	\$230	\$40	45%						\$1,793
Hapag-Lloyd	3%	2%	10										
APL	2%	1%	10	\$2,525	\$230	\$40	54%						\$4,159
COSCO	2%	0%	10										
MOL	1%	0%	11										

Average Container Rate \$3,492

21 Rate is for a dry shipment, not a refrigerated shipment.

23 Rate is based on a 20 foot container, not a 40 foot container.

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L.L./L.B./Oakland Ports To Hsingkang, China

Wine

Monthly Market Share For: April 2004

Month\Year: 6.0 \ 14.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
COSCO	100%	47%	15										
Maersk-SeaLand	0%	46%		\$650	\$230	\$40							\$920
China National	0%	7%											

Average Container Rate

Ocean Rate Bulletin

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: April 2004

Month\Year: 1,229.0 \ 3,396.8

Month\Year: 1,229.0 \ 3,396.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Mexican Line	46%	22%	13										
Hapag-Lloyd	34%	47%	25										
P&O Nedlloyd	17%	24%	26	\$7,920	\$474	\$40	5%	\$375					\$9,205
NYK Line	3%	6%	26	\$6,410	\$316	\$40	7%	\$500		\$450			\$8,165
OOCL	1%	1%	23										
Evergreen	0%	1%	19	\$3,800 ²¹									\$3,800
Average Container Rate													\$9,027

21 Rate is for a dry shipment, not a refrigerated shipment.